### Media release



Date 20 January 2023 Location Pfäffikon ZH / Herisau Page 1 of 2

Ad hoc announcement pursuant to Art. 53 LR

# HUBER+SUHNER with highest turnover in the company's history in the 2022 financial year

Significant sales growth in all market segments – Order intake exceeds high sales, but remains just below the previous year's record level

### Order intake and net sales 2022 (unaudited)

In CHF million	2022	2021	Change in %
Order intake Group	975.4	995.6	(2.0)
Industry segment	310.5	296.6	4.7
Communication segment	380.6	420.0	(9.4)
Transportation segment	284.4	279.1	1.9
Net sales Group	954.6	862.9	10.6
Industry segment	298.0	275.4	8.2
Communication segment	385.9	341.1	13.1
Transportation segment	270.6	246.4	9.8

Despite the challenging environment, HUBER+SUHNER looks back on an overall pleasing business year 2022. At CHF 954.6 million (unaudited), net sales in 2022 were once again up on the previous year (CHF 862.9 million), namely by 10.6 %. Organically, i.e. taking currency, copper price and portfolio effects into account, the increase was even 12.9 %. All three market segments contributed to the significant growth in turnover. In the Industry segment (+8.2 %), the greatest growth was in the subsegments high-power charging and test and measurement. The subsegment aerospace and defense remained clearly behind the strong previous year. In the Communication segment (+13.1 %), business with the expansion of mobile networks showed the strongest dynamics. The data center subsegment also made a significant contribution to growth. In the Transportation segment (+9.8 %), practically the entire growth in sales was accounted for by the automotive subsegment, while the weighty railway subsegment only slightly exceeded the previous year's level.

Order intake in 2022 was CHF 975.4 million. Compared to the very high value of the previous year (CHF 995.6 million), this corresponds to a decline of only 2.0 %. The book-to-bill rate was 1.02. The development of order intake in the market segments varied. The Industry segment recorded an increase of 4.7 %, while the order volume in the Communication segment decreased by 9.4 %. In the Transportation segment, order intake exceeded the previous year's level by 1.9 % despite the discontinuation of the business in Russia.

The detailed business results will be presented at the media and analysts' conference on 7 March 2023.

## Media release



20 January 2023 Location Pfäffikon ZH / Herisau

Page

This media release can also be found under www.hubersuhner.com/en/company/media/news

The definition of Alternative Performance Measures can be found under www.hubersuhner.com/en/company/investors/publications

This media release is also available in German. The German version is binding.

### Further calendar dates

29 March 2023 Annual General Meeting (Pfäffikon ZH) 15 August 2023 Publication Half-year report 2023 24 October 2023 Order intake and Net sales (9 months)

#### **HUBER+SUHNER Group**

The globally active Swiss company HUBER+SUHNER develops and produces components and system solutions for electrical and optical connectivity. The company serves the three main markets Industry, Communication and Transportation with applications from the three technologies of radio frequency, fiber optics and low frequency. HUBER+SUHNER products excel in excellent performance, quality, reliability and long service lives - even under the most demanding conditions. Through a global production network, combined with subsidiaries and representatives in over 80 countries, the company is close to its customers worldwide.