HUBER+SUHNER

HUBER+SUHNER

We connect people with people by connecting things with things

Connecting – today and beyond

Global footprint with strong local presence

Serving between 4’000 and 5’000 customers worldwide

- Countries with HUBER+SUHNER representation
- Sales locations
- Production and assembly sites

20
countries

4’000
employees globally

1’200
employees in CH

Management team

*Executive Group Management
**Extended Executive Group Management

Urs Ryffel*
CEO
joined 2002
Swiss citizen

Richard Haemmerli*
CFO | Finance, Legal, Global Sourcing
joined 2025
Swiss citizen

Patricia Stolz*
CHRO | Global Human Resources
joined 2015
Swiss citizen

Susanne Buck**
Head of Group Strategy and M&A
joined 2024
Swiss citizen

Christiane Jelinek**
CCO | Corporate Communications
joined 2024
German citizen

Alexander Graf**
CIO | IT, Group Programmes
joined 2019
German citizen

Jürgen Walter*
COO
Communication segment
joined 2021
German citizen

Reto Bolt*
COO
Industry segment
joined 1993
Swiss citizen

Drew Nixon*
COO
Transportation segment
joined 2004
US citizen

Company history

1882
Founding of Aktiengesellschaft R. & E. HUBER in Pfäffikon

1864
Founding of SUHNER & Co. AG in Herisau

1969
Merger into HUBER+SUHNER AG

2012
Acquisition of Astrolab Warren, USA

2014
Acquisition of Cube Optics Mainz, Germany

2016
Acquisition of Polatis Cambridge, UK and Bedford, USA

2017
Acquisition of Inwave Reute, Switzerland

2019
Acquisition of antenna business (rail, bus, special communications) from Kathrein

2019
Acquisition of BKtel Germany

2021
Acquisition of ROADMap Systems Ltd., UK

2022
Acquisition of Phoenix Dynamics Ltd., UK

2026
Acquisition of Ingun, Germany

Human needs and megatrends shape business focus

Being mobile

Communicating seamlessly

Feeling secure

Urbanisation
Third places
Smart city
Megacity
Sustainable transport

Eco-intelligence
Sustainable transport
Decarbonisation
Circular economy

Mobility
E-mobility
Autonomous driving
Third places
Seamless mobility
Decarbonisation
6G

Connectivity
Artificial intelligence
Quantum computing
Business ecosystems
Autonomous driving
Omni interaction
Intelligent automation
Smart city
6G

Knowledge culture
Open innovation

Security
Military innovation
Resilience
Autonomous driving

Source: Zukunftsinstitut

Facts & figures

Key figures 2025

HUBER+SUHNER

864.1
net sales in CHF million

10.5%
EBIT in percent of net sales

74.9
net income in CHF million

4.03
earnings per share in CHF

7.1%
R&D spend in % of net sales

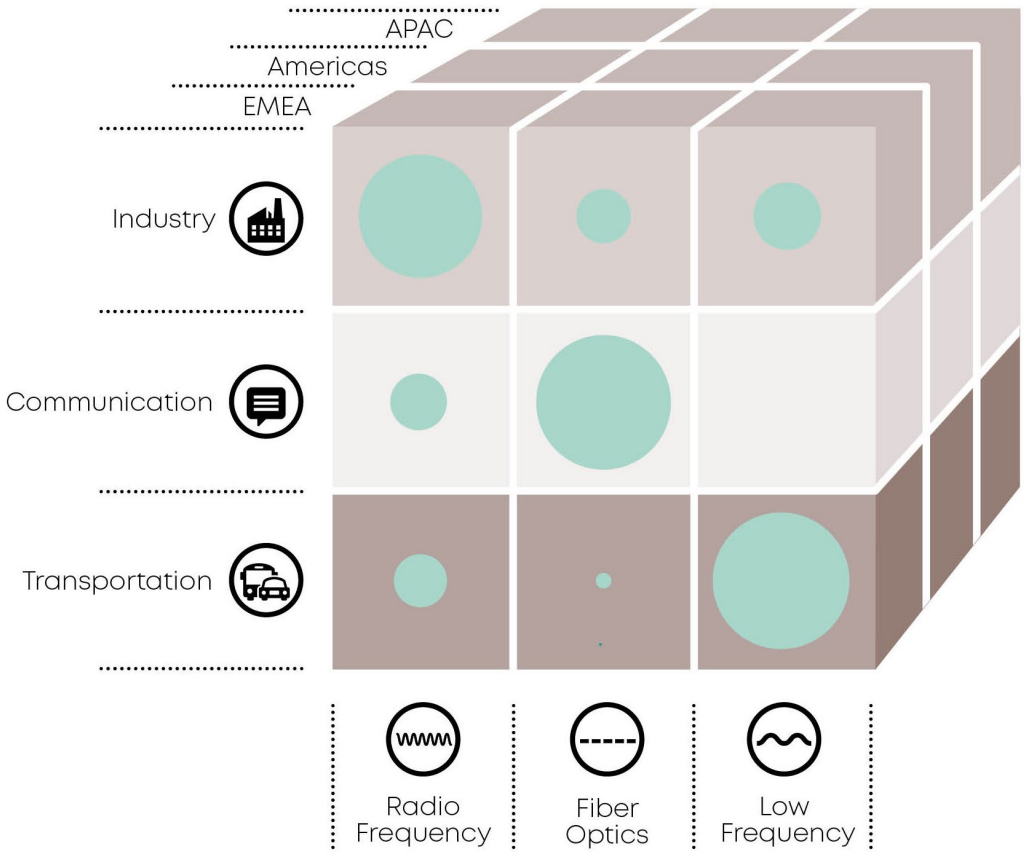
69.5
free operating cash flow in CHF million

17.1%
return on invested capital

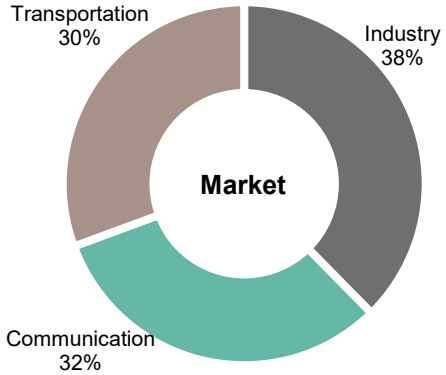
77.9%
equity ratio

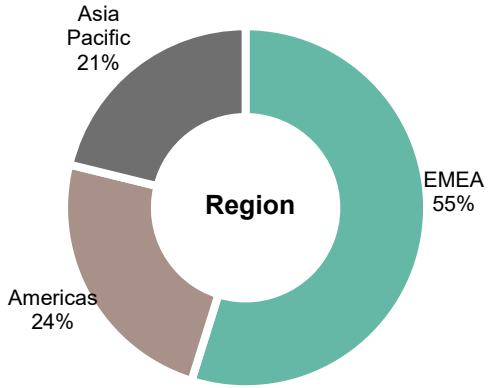
Diversified across markets, technologies and regions

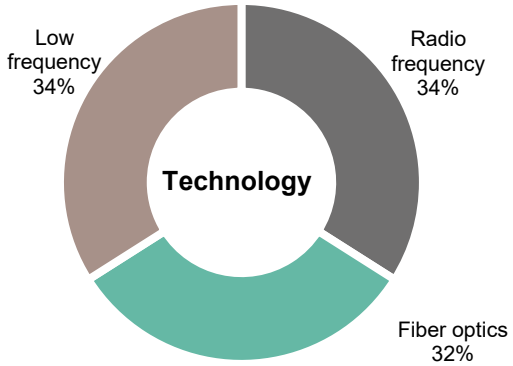
Our 3x3 approach



Sales split

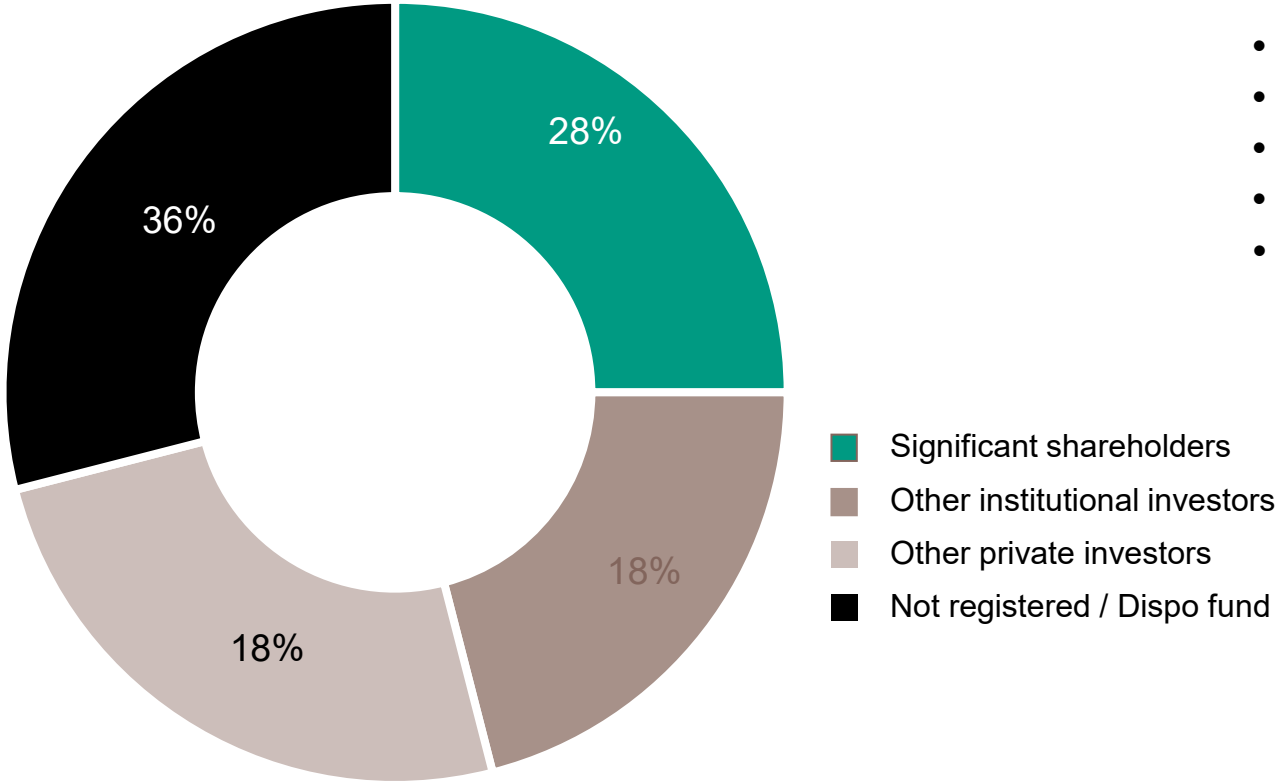






Shareholder base as of year-end 2025

Approx. 6’500 shareholders

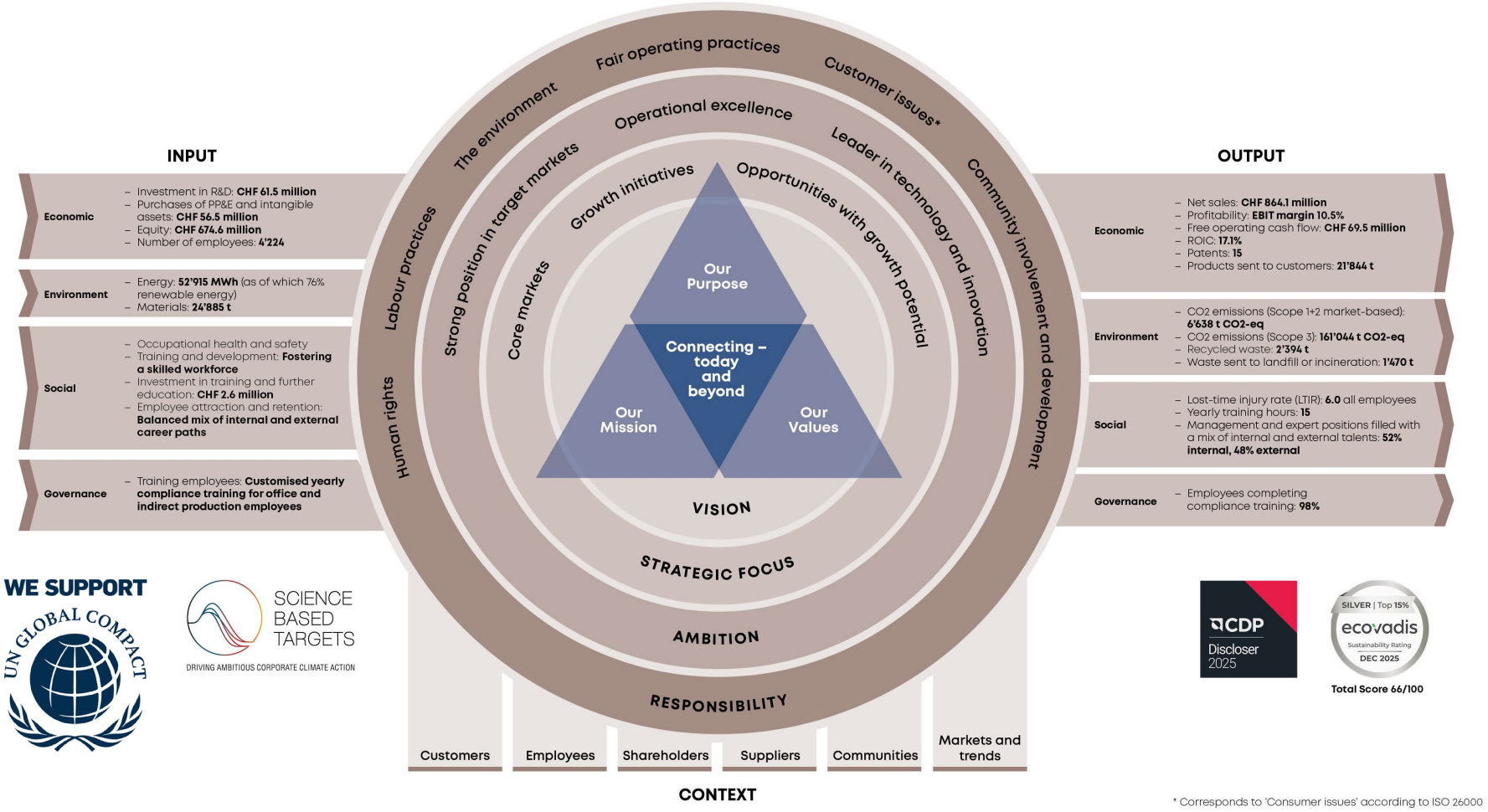


Significant shareholders (>3%)*

• EGS Beteiligungen AG	9.7%
• S. Hoffmann-Suhner	6.5%
• UBS Fund Management (Switzerland) AG**	5.0%
• Huwa Finanz- und Beteiligungs AG	3.4%
• Swisscanto Fondsleitung AG***	3.0%

*as of 31.12.2025
**disclosed value by UBS as of 14.05 2025: 5.009%
*** disclosed value by Swisscanto as of 09.04.2025: 3.008%

Sustainable value creation and distribution



Connecting – today and beyond

Disclaimer

This document is for presentation purposes only. It contains certain forward-looking statements including, but not limited to, those using the words “believes”, “assumes”, “expects” or formulations of a similar kind. Such forward-looking statements are made on the basis of assumptions and expectations that the company believes to be reasonable at this time, but may prove to be erroneous. Such statements are subject to known and unknown risks and uncertainties. The actual results of HUBER+SUHNER may differ materially from those anticipated in forward-looking statements and outlook. The company is making great efforts to include accurate and up-to-date information; however, no representations or warranties are made, expressed or implied, as to the accuracy or completeness of the information provided in this handout, and the company disclaims any liability for the use of it.