

Sales Partner Summit 2020 - Agenda

Arrival Day - Sunday, January 19th 2020

18:00	20:00	Welcome cocktail	
-------	-------	------------------	--

Day ONE - Monday, January 20th 2020

From	To	Agenda Item	Who	Duration								
08:00	08:45	Registration & coffee	all	45								
08:45	09:30	Welcome and intro	Reto Germann	45								
09:30	10:00	HUBER+SUHNER group	Drew Nixon	30								
10:00	10:30	Refreshment and networking break										
10:30	11:00	Our fundamentals & leadership	Urs Ryffel	30								
11:00	11:20	Awards	Damir Kalac	20								
11:20	11:45	The HUBER+SUHNER brand	Patrick Köppe	25								
11:45	12:05	Supply chain as a differentiator	Fabio Menegola	20								
12:05	12:15	Q+A	Reto Germann	10								
12:15	13:30	Lunch at Restaurant Schnabelweid										
13:30	17:15	Markets, applications, solutions - case studies	All									
		<table border="1"> <tr> <th>Wireless Infrastructure session:</th> <th>RF Session:</th> <th>FDC Session:</th> <th>LF session:</th> </tr> <tr> <td>Macro Cell Small Cell+IBC Special Comm</td> <td>General Aerospace+Defense Test+Measurement</td> <td>WAN, Bktel Data Center Connectivity</td> <td>High Power Charging Oil+Gas Electrical Vehicle</td> </tr> <tr> <td>Marc Delmotte</td> <td>Alessandro Ficarra</td> <td>Thierry Klejtman</td> <td>Francisco Fraga</td> </tr> </table>			Wireless Infrastructure session:	RF Session:	FDC Session:	LF session:	Macro Cell Small Cell+IBC Special Comm	General Aerospace+Defense Test+Measurement	WAN, Bktel Data Center Connectivity	High Power Charging Oil+Gas Electrical Vehicle
Wireless Infrastructure session:	RF Session:	FDC Session:	LF session:									
Macro Cell Small Cell+IBC Special Comm	General Aerospace+Defense Test+Measurement	WAN, Bktel Data Center Connectivity	High Power Charging Oil+Gas Electrical Vehicle									
Marc Delmotte	Alessandro Ficarra	Thierry Klejtman	Francisco Fraga									
18:15	18:30	Bus ride	all	15								
18:30	22:45	Social event & dinner										
22:45	23:00	Bus ride back to Hotel Säntispark	all	15								

Day TWO - Tuesday, January 21st 2020

From	To	Agenda Item	Who	Duration			
07:30	09:00	Individual check-out	All	90			
09:00	09:15	Bus ride to HUBER+SUHNER Herisau		30			
09:15	09:30	Split into groups		15			
09:30	12:45	<table border="1"> <tr> <td>Markets showroom</td> <td>Oil & Gas workshop</td> <td>Factory tours</td> </tr> </table>	Markets showroom	Oil & Gas workshop	Factory tours		205
Markets showroom	Oil & Gas workshop	Factory tours					
13:00	14:00	Lunch at restaurant Connect / End of event					
13:30	16:30	Regional team program, individual side meetings					